

Someone once said change is the only constant.

There's an old saying that goes along the lines of, nothing is certain but death and taxes. We even do webinars that play on this theme. But the same sentiment is often accredited to the notion of change as it too is inevitable. Rather than fearing change, it is best to just embrace it.

Even in the last decade, we have collectively weathered several storms of change. Advances in technology, a pandemic and severe weather events have all impacted upon what, and the way, we teach and learn.

The latest challenge/opportunity that we face is artificial intelligence. AI is rapidly moving from being an elephant in the room to a force that needs to be reckoned with. Whatever you may think of it, AI is here to stay. The question is changing very quickly from should we look into it? to how can we best use it to our advantage?

Without a doubt there will be significant changes to come in the way we deliver your education and professional development. Exactly how this will look is continually unfolding but be assured that we are looking into ways to help you navigate the AI landscape at an appropriate pace and as it relates to tax and business.

Christmas Offers!

Tax Update 2026

Our iconic annual Tax Update course, which has been delivered to you by powerhouse presenter, Mike Hadwin, for many years, is transforming again to move with the times. The trend towards shorter courses over the last decade has meant that although this course will still be three hours in length overall, we are responding to market expectations by making it two separate 1.5-hour sessions. Moreover, the two-part webinar will now focus on a half rather than full-year period. So, we are running it twice a year. The first of these occurs in March 2026 and looks back at the previous seven months of tax changes, while the later one will take place in October.

To take advantage of a healthy discount on the price of the March 2026 Tax Update, book early. You can snap up a ticket for just \$449 ex GST (normally \$499) if you book no later than 30 January.

Tax Update Quarterlies 2026

The Quarterly Tax Update series continues to prove popular. For those of you favouring this frequency of tax update, delivered by our highly respected presenter, Stephen Richards, you can purchase the 5 CPD hour series by 30 January for just \$449 ex GST (normally \$495)!

Half-price On-demand Sale

To see which 2025 course recordings we're making available for just \$95 instead of \$195 (ex GST), go to teo.co.nz, click on Training/On Demand and then 'Christmas Half-Price Sale'. There is also a time limit on this — sale ends 30 January 2026.

Business as Usual

It's not all about change. Notwithstanding what's been mentioned above, it's also business as usual for 2026. We're still bringing you all the learning you need to satisfy your CPD requirements as a switched-on professional. Just cast your eyes upon the courses listed on the following pages or jump onto teo.co.nz for the latest information.

Thank you again for your continued loyalty to TEO Training. We really do appreciate it. Sing out if you have anything you want to share with us, be it a question, suggestion, or compliment. We're always happy to hear from you.

Meri Kirihimete / Merry Christmas and a very happy new year!



Rob McLennan
Manager - TEO Training

THIS WAY for 2026
course calendar



TEO TRAINING 2026 Course Calendar

in conjunction with our partner CCH
in conjunction with our partner CAANZ

February

- 3 Kiwis Working, Doing Business or Investing in Australia
- 3 Tax Consequences of Debt Remission
- 4 Emissions Trading Scheme Update — A Practical Guide
- 5 Research and Development – Accessing earlier returns
- 10 Succession Planning/Children in Australia
- 10 GST Update – Key Developments
- 11 Transactions with Associates — Group Restructuring
- 12 Short Term Rentals – The GST Rules
- 12 Monthly Tax Update series 2025-26 (CAANZ)
- 17 Tax Depreciation of Buildings and Fit-Out
- 17 Land Businesses – Dealer, subdivider, developer, or builder?
- 17 Winding Up a Trust – Taxation Considerations
- 18 Tax Implications of Issuing or Selling Shares to Employees
- 19 Sponsorship, Advertising, Promotion or Donation – The Tax Issues
- 19 Quarterly Tax Update 1
- 24 Ethics for CAANZ/NZICA Members — Fundamental Principles
- 25 Australian Tax Issues for Kiwis Engaging in Succession Planning
- 25 Employment Law Update – Payroll and employment law
- 26 Rural Tax Advanced 1

March

- 3 Tax Update Aug 2025 - Feb 2026 (part 1)
- 3 GST — Challenging Issues
- 4 Year End Tax Issues – Adjustments and Reviews
- 4 Taxation of Trusts - How does the tax work?
- 5 Dividend Stripping — The Hidden Fishhook?
- 5 Tax Update Aug 2025 - Feb 2026 (part 2)
- 10 Entertainment Expenses – What is 50% Tax Deductible?
- 10 Trust Disclosures and Trustee Obligations — Tax Considerations
- 11 Short Term Rentals – The GST Calculations
- 11 Ethics for CAANZ/NZICA Members — Recent Changes
- 12 Monthly Tax Update series 2025-26 (CAANZ)
- 12 GST Essentials – Complacency Can Be Costly

April

- 16 Monthly Tax Update series 2025-26 (CAANZ)
- 21 Residential Property Tax Changes – Bright-line/Interest Deductibility
- 21 GST and Associated Persons
- 22 FBT
- 28 Taxation of Investments
- 28 Accruals, Provisions & Prepayments
- 29 Income Tax Basics for Newbies (Core 1)
- 29 Rural Tax Update 1
- 30 Taxation of Land – What you need to know

May

- 5 Cross-border employees/expats
- 6 Income Tax Basics for Newbies (Core 2)
- 6 Transfer Pricing
- 7 ACC Scenarios
- 7 Categorising Capital and Revenue Expenditure
- 7 Deferred Tax
- 12 Ethics for CAANZ/NZICA Members — Conflicts and Dilemmas
- 13 Integrity Measures for SMEs, Attribution of Income, Penny & Hooper
- 13 Income Tax Basics for Newbies (Optional 1)
- 14 Tax Residence
- 14 Monthly Tax Update series 2025-26 (CAANZ)
- 14 Rural Tax Advanced 2
- 19 AML/CFT
- 20 Income Tax Basics for Newbies (Optional 2)
- 20 Revenue Account method for FIFs
- 21 Quarterly Tax Update 2
- 27 Trusts - Resettlement
- 27 Income Tax Basics for Newbies (Optional 3)

June

- 2 Families Living/Moving Offshore – Tax Implications
- 2 Ethics for CAANZ/NZICA Members — For those in a Business
- 3 Taxation of Trusts - Do you still need one?
- 3 Income Tax Basics for Newbies (Optional 4)
- 4 Agreement of Sale and Purchase of Property - Tax Issues
- 4 ACC
- 9 Company Losses & Imputation Credits
- 9 Short Term Rentals – The Income Tax Rules Practical
- 10 Personal Property
- 10 Income Tax Basics for Newbies (Optional 5)
- 11 Rural Tax Update 2
- 11 Ethics for CAANZ/NZICA Members — Fundamental Principles
- 16 Death and Taxes
- 16 Structuring Multi-party Ventures
- 16 Amalgamation Rules
- 17 Income Tax Basics for Newbies (Optional 6)
- 17 Taxation of Land - GST Considerations
- 18 Charities/Not-for-profits Reporting
- 18 Monthly Tax Update series 2025-26 (CAANZ)
- 18 Ethics for CAANZ/NZICA Members — Recent Changes

July

- 2 Trustees/Trusts Act
- 2 Shareholder Remuneration
- 21 Share Trading vs Share Investing
- 22 Succession Planning for Family Businesses
- 23 Taxation of Land - Exemptions to the Provisions
- 28 Foreign Investment Funds - Practical
- 28 Sale & Purchase Agreements - Apportionment of Value to Assets
- 29 Residential Care Subsidy
- 30 Dividends from Close Companies
- 30 Commercial Property Investment — The Income Tax and GST Issues

August

- 4 Financial Arrangements Tax Regime — Beware the Traps
- 6 Subdivision of Land – Will it be Taxed?
- 11 The Australian Double Tax Agreement – Practical application
- 12 Transactions with Associates - Distributing Capital Gains
- 13 Quarterly Tax Update 3
- 18 Income Tax Depreciation
- 20 Cryptocurrency – The Tax Rules
- 25 Investment Portfolios and Foreign Investment Funds
- 25 Ethics for CAANZ/NZICA Members — Those in Public Practice
- 26 Disposal of Business Fixed Assets

September

- 1 GST Update
- 1 Motor Vehicle Ownership & Use – The Tax Considerations
- 8 Trusts and overseas beneficiaries
- 8 Ethics for CAANZ/NZICA Members — Risk Management
- 9 Bright-line Test Update
- 10 ACC Weekly compensation and CoverPlus Extra
- 15 Forests and the Forestry Emissions Trading Scheme
- 15 Repairs & Maintenance
- 17 Related Party Transactions/Associated Persons
- 23 Top Questions from the TEO/CCH Tax Q&A
- 24 Charities

October

- 13 Tax Update March to Aug-Sept 2026 (part 1)
- 14 Property Tax Issues for Landlords – Commercial and Residential
- 14 Investment Portfolios and Foreign Investment Funds – A Deeper Dive
- 15 Tax Update March to Aug-Sept 2026 (part 2)
- 20 GST Apportionments
- 21 Tax Consequences of Investing in Early Stage Entities
- 22 Rural Tax Advanced 3
- 27 Look Through Companies
- 28 Buying a Business - Due Diligence for SME's 1 - Tax

November

- 3 Allowances and Reimbursements
- 5 QC's and LTC's
- 10 Debt and Equity
- 10 Shareholder Remuneration
- 11 Foreign Investment Funds - What you need to consider
- 11 Buying a Business - Due Diligence for SME's 2 - Legal
- 11 Ethics for CAANZ/NZICA Members — Conflicts and Dilemmas
- 12 Quarterly Tax Update 4
- 17 Rural Tax Update 3
- 17 Short Term Rentals – Structuring Considerations
- 17 Trustees/Trusts Act (Nov)
- 24 Death of a Company
- 24 Financial Arrangements
- 26 Taxation of Investments

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Practical Tax Courses by Practitioners for Practitioners

	SMALL FIRMS Sole practitioners and small practices with 10 or less accounting staff		MID-TIER FIRMS Larger firms or practices with more than 10 accounting staff	
	GOLD 6 webinars \$72.50/month : \$870/yr	PLATINUM 12 webinars \$145/month : \$1740/yr	GOLD 12 webinars \$145/month : \$1740/yr	PLATINUM 24 webinars \$290/month : \$3480/yr
All prices ex GST Calculations based on 1.25 CPD hour webinars at \$215 each				
Bonus webinars*	2 FREE webinars	4 FREE webinars	2 FREE webinars	4 FREE webinars
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*Bonus webinars only available once all base webinars have been used and must be purchased within the 12-month membership period. †Price per webinar calculation assumes base plus bonus webinars redeemed within 12-month membership period. #Purchase price for additional webinars applies once all base plus bonus courses have been redeemed within the 12-month membership period. It is only valid for live events vor on-demand recordings purchased within the 12-month membership period. †If you don't use all your base webinars within the 12-month membership period, the leftover webinars will be honoured for 6 months from expiry if you renew your current membership plan or upgrade to a higher level, or 3 months from expiry if you downgrade to a lower membership level. Note: Small firms may not upgrade to a Mid-Tier package, nor vice versa. All memberships are non-refundable. @TEO Membership credits cannot be used for CA ANZ webinars. However, TEO Members, who are not CA ANZ members, can quote a TEO code upon request to access a discount for the CA ANZ Monthly Tax Update series.

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