

The first thing you may have noticed about this edition of the TEO Newsletter is its timing. Recently, we've sent them out just prior to Christmas. This time, though, we thought it best to deliver them at the beginning of the year when everyone tends to be refreshed from a break and in a better space for thinking about the year ahead

Speaking of the year ahead, as you will see on the following pages, there is plenty to peruse. There's a mix of the familiar and the new in a schedule of individual learning sessions that approaches two hundred in number.

The renowned annual Tax Update will of course be available, this time as two three-hour 'TripleCasts'. One of these takes place in March, the other in June. Take your pick! The former will cover the changes that have occurred and been proposed during the 2022 calendar year while the latter will also include a review of important developments since January 2023 including key components of the March 2023 Tax Bill. Purchase an online connection (shareable with your office colleagues) by 5pm, Wednesday 15 February 2023 for the special Christmas price of \$395 (normally \$459). Prices ex gst.

In 2023, we are also continuing the popular Quarterly Tax Updates. Purchase by Wednesday 15 February 2023 for \$195 each (normally \$215) or all four sessions for just \$355 (normally \$395). Prices ex gst.

Every year we also introduce a certain number of new topics. In 2023, these include such topics as transparent entities, trading versus investing in shares, workplace flexibility, and a webinar series aimed specifically at schools.

So, we've covered a lot of territory but there are always things that pop up during the course of a year that we add along the way. As ever, we welcome your suggestions. We ask for your input at the end of webinars, but do let us know at any time if you have a burning desire to see something on our schedule that doesn't appear to be included. We like to fill as many gaps as we can!

We would like to thank you for riding with us as we made the transition, earlier in the year, from our previous system over to Microsoft Teams for webinar delivery. Although there are plenty of similarities between the old and the new software, we were well aware that there were a few hurdles, especially with your first time on the Teams platform. Thank you for trusting that we knew what we were doing by making this change. We believe it has been well worth it and will continue to be in the long term—and hope you feel the same way.

Teams is a platform that is constantly improving and we look forward to taking you along with us on the journey. The adoption of Teams as a webinar platform is, in fact, the first part of a larger project here at TEO. We are also migrating over to other Microsoft programs to streamline our internal processes. The end result of this will be that your communication and transactions with TEO will be easier and more convenient.

Finally, you will note that, at this stage there are no face-to-face courses on our schedule for 2023. That's not to say this won't change. We plan to canvass you next year on your opinions around a potential course in a longer format. The thinking is that there could be sufficient demand for a panelled half or full day conference. If this kind of course does go ahead, it will take place in the latter half of the year. Stay tuned for more information.

Thank you for your continued custom over the past year. We wish you and your loved ones a happy and safe holiday season!

Rob McLennan

Manager - TEO Training

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## TEO TRAINING

January							
25	Wed	Emissions Trading Scheme - A Practical Guide 1					
31	Tue	Shareholder Remuneration — Tax Issues You Need to Know					
Fobi	ruary						
1	Wed	Integrity Measures, Attribution of Income, Penny & Hooper					
7	Tue	Land Businesses - dealer/subdivider/developer/builder?					
7	Tue	Qualifying Companies and Tax 1 - Refresher					
8	Wed	Emissions Trading Scheme - A Practical Guide 2					
8	Wed	Kiwis working, doing business or investing in Australia					
9	Thu	GST Update - Advanced					
9	Thu	Employee Benefits					
14	Tue	Deferred Tax — Deciphered					
14	Tue	Qualifying Companies and Tax 2 - Managing Risk					
15	Wed	Cryptocurrency - Where we are at now					
15	Wed	R&D - Cash Out Changes and Claim Criteria					
16	Thu	Mixed Use Asset Rules for Land					
16	Thu	Monthly Tax Update series 2022-23 (CAANZ)					
16	Tue	Tax Depreciation of Buildings — A Practical Update/Review					
21	Tue	Taxation of Trusts part 1					
23	Thu	Transparent Entities - New Zealand					
28	Tue	Succession Planning/Children in Australia - The Risks					
28	Tue	Year End Tax Issues — A Timely Review					
28	Tue	Common Reporting Standards					

March						
1	Wed	Business Distress and Insolvency				
1	Wed	2023 Quarterly Tax Update #1				
2	Thu	Transparent Entities - Cross border				
2	Thu	Financial Statements – General or special purpose				
7	Tue	GST Essentials (incl focus on changes post March 2023)				
7	Tue	Trust Disclosures, Trustee Obligations				
8	Wed	Motor Vehicle Ownership - Tax Implications				
8	Wed	Families Living/Moving Offshore – Tax Implications				
9	Thu	Property Tax Issues for Landlords - GST				
9	Thu	GST Advanced (incl focus on changes post March 2023)				
14	Tue	Tax Update 2023 — Stay One Step Ahead (A) part 1				
15	Wed	Tax Update 2023 — Stay One Step Ahead (A) part 2				
15	Wed	Government — Implications of tax policy				
16	Thu	Tax Update 2023 — Stay One Step Ahead (A) part 3				
16	Thu	Monthly Tax Update series 2022-23 (CAANZ)				
16	Thu	Common Accounting Issues for Schools				
21	Tue	Rural Tax Essentials				
21	Tue	Taxation of Trusts part 2				
22	Wed	Dividend Stripping — Potential Impacts/Recent Changes				
22	Wed	Agreement of Sale and Purchase of Property - Legal Issues				
23	Thu	Alternative Assets (investment)				
23	Thu	RWT and NRWT				



			TEO TRAINING			
	April					
	3	Mon	FBT			
	4	Tue	2023 Rural Tax Update 1			
	4	Tue	GST & Associated Persons — Simplified			
	5	Wed	Transfer of Pricing for SMEs			
	5	Wed	Residential Care Subsidy (RCS) – Check Your Understanding			
	6	Thu	GST and Property — How the rules apply			
	20	Thu	Monthly Tax Update series 2022-23 (CAANZ)			
Ī	26	Wed	Corporate Accountants Tax Refresher - part 1			
	27	Thu	Taxation of Investments			
	27	Thu	AML			
I	Мау					
	2	Tue	Residential Property Tax Changes – Bright-line			
	2	Tue	Ethics for Accountants (1.25 CPD)			
	4	Thu	Business Sales			
	4	Thu	Tax Residence			
	10	Wed	Residential Property Tax Changes – Interest Deductibility			
	11	Thu	Foreign Investment Funds (FIFs) - What you need to know			
	16	Tue	Common Tax Issues for Schools			
	16	16 Tue 2023 Quarterly Tax Update #2				
	17	Wed Tax Basics for Newbies #1 — An Introduction				
	18	Thu	Short Stay accommodation – Practical Income Tax Issues			
	18	Thu	Monthly Tax Update series 2022-23 (CAANZ)			
	23	Tue	Bright-line Test - Update			
	24	Wed	Rural Tax Advanced 1			
	25	Thu	Trusts - Resettlements			
	30	Tue	Categorising Capital and Revenue Expenditure			
	30	Tue	Transacting with Associates - Group Restructuring			
	31	Wed	Taxation of Land			
	31	Wed	Tax Basics for Newbies #2 — Assessable Income			
-	June 1	Thu	Corporate Accountants Tax Refresher - part 2			
	1	Thu	Agreement of Sale and Purchase of Property - Tax Issues			
	6	Tue	Donations, Donee Org's, Workplace Giving, School Fees			
	6	Tue	Ethics for Accountants (2CPD)			
	7	Wed	Flexible Workplace			
	7	Wed	Company Losses & Imputation Credits 1 - Basic Principles			
	8	Thu	Working for Families Tax Credits (WFFTC) part 1			
	8	Thu	Joint Ventures & Limited Partnerships			
	13	Wed	Tax Update 2023 — Stay One Step Ahead (B) part 1			
	13	Wed	Company Distributions			
	14	Wed	Tax Update 2023 — Stay One Step Ahead (B) part 2			
	14	Wed	Taxation of Personal Property			
	14	Wed	Tax Basics for Newbies #3 — Residence and Source			
	15	Thu	Foreign Investment Funds (FIFs) – Update			
	15	Thu	Tax Update 2023 — Stay One Step Ahead (B) part 3			
	15	Thu	Monthly Tax Update series 2022-23 (CAANZ)			
	19	Mon	Death of a Trust			
	20	Tue	Rural Tax 2023 (Triplecast) Part 1			
20 Tue Amalgamation Rules						

Tue

Wed

Thu

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23 Fri

Rural Tax 2023 (Triplecast) Part 2

Rural Tax 2023 (Triplecast) Part 3

Working for Families Tax Credits (WFFTC) part 2

Tax Consequences of Ending Personal Relationships

Company Losses & Imputation Credits 2 - The Rules

## 2023 Course Calendar

July						
18	Tue	Intergenerational Transition Planning for Trusts				
18	Tue	Shareholder Remuneration				
19	Wed	Succession Planning for SME's				
19	Wed	Tax Basics for Newbies #4 — Double Tax Treaties				
20	Thu	Rural Tax Advanced 2				
25	Tue	Foreign Investment Funds - Practical				
25	Tue	Dividends from a Close Company — Avoid the Pitfalls				
26	Wed	ACC				
26	Wed	ESOPs/Employee Share Schemes				
27	Thu	Land Tax Exemptions				
27	Thu	Sale & Purchase Agreements - Tax Issues on Apportionment				

Augı	ust					
1	Tue	Taxation of Payments & Other Benefits to Employees				
1	Tue	Environmental Social Governance (ESG)				
2	Wed	Tax Basics for Newbies #5 —Annual Gross Income				
3	Thu	R&D/Pooling				
8	Tue	Charities & Non-Profit Bodies — Conquering the Tax Issues				
8	Tue	Double Tax Agreements (general, Australia based)				
9	Wed	2023 Quarterly Tax Update #3				
15	Tue	Cryptocurrency (generic)				
15	Tue	Disposal of Business Fixed Assets – What You Should Know				
16	Wed	Transacting with Associates - Tainted Capital Gains				
16	Wed	Tax Basics for Newbies #6 — Allowable Deductions				
17	Thu	Short Stay accommodation - Practical GST Scenarios				
22	Tue	Share Trading vs Share Investing				
22	Tue	Software - implementation, customisation				
23	Wed	Common Digital Issues for Schools				
24	Thu	AML				
30	Wed	2023 Rural Tax Update 2				
30	Wed	Tax Basics for Newbies #7 — Specific Deductions				
31	Thu	Financial Arrangements				

Sep	tember					
5	Tue	Subdivision of Land				
5	Tue	Tax Consequences of Insurance				
6	Wed	Selling into International Markets				
6	Wed	Top Questions from the TEO/CCH Tax Q&A				
7	Thu	FBT & Entertainment Expenses – Obligations, Developm'ts				
7	Thu	Trusts and Overseas Beneficiaries				
12	Tue	Repairs & Maintenance – Clarifying the Income Tax Rules				
13	Wed	Tax Basics for Newbies #8 — Residential Land				
14	Thu	Investment Portfolios and Foreign Investment Funds				
14	Thu	Attribution of Income & Penny & Hooper				
19	Tue	Related Party Transactions 1 - Commercial				
19	Tue	Rural Tax Advanced 3				
20	Wed	Residential Care Subsidy				
20	Wed	Buying a Business - Tax Due Diligence for SME's				
21	Thu	Related Party Transactions 2 - Private				
21	Thu	Charities - Income Tax Issues Tamed				

October					
10	Tue	Lifestyle Blocks			
10	Tue	Fees, Fines and Penalties – Understanding Deductibility			
11	Wed	Tax Basics for Newbies #9 — Financial Arrangements			
12	Thu	GST and Non-Profit Bodies — Sharpen Your Knowledge			
12	Thu	Commercial Property Investment			
17	Tue	Look Through Companies – Impacts of Ownership Change			
17	Tue	GST Apportionments			
19	Thu	GST and Property — Common Problems			
24	Tue	Forestry - General and emissions units			
24	Tue	Employee Allowances & Reimbursements - Income Tax			
25	Wed	Cross-border employees/expats			
25	Wed	Tax Basics for Newbies #10 — Foreign Equity			
26	Thu	Foreign Tax Credits			
31	Tue	Ethics for Accountants (2 CPD)			
Nove	ember				

1	Wed	2023 Quarterly Tax Update #4					
2	Thu	Residential Rental Loss Ring-Fencing - Practical					
7	Tue	Employee or Contractor? The Importance of Getting it Right					
8	Wed	Land Sales – Tax Touchpoints in Practical Examples 1					
8	Wed	Residential Property Tax Changes – Bright-line					
8	Wed	Tax Basics for Newbies #11 — Taxation of Individuals					
9	Thu	Foreign Investment Funds - What you need to consider					
14	Tue	Trustees/Trusts Act - Topic TBA					
14	Tue	Future of Taxation of Charities					
15	Wed	Land Sales – Tax Touchpoints in Practical Examples 2					
15	Thu	Residential Property Tax Changes – Interest Deductibility					
16	Thu	Common Budgeting Issues for Schools					
21	Tue	Tax Consequences of Debt Remission					
21	Tue	Debt versus Equity Tax Considerations					
22	Wed	Death of a Taxpayer					
22	Wed	Tax Basics for Newbies #12 — Taxation of Std Companies					
23	Thu	Short Stay accommodation – Structuring Considerations					
23	Thu	Tax Case Law Update					
28	Tue	Financial Arrangements part 1					
28	Tue	Death of a Company					
29	Wed	2023 Rural Tax Update 3					
30	Thu	Property Tax Issues for Landlords - Income Tax					
30	Thu	Financial Arrangements part 2					

December	L	e)	ce	m	۱b	er
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5	Tue	Tax Compliance Framework – Your Rights/Responsibilities			
6	Wed	Tax Basics for Newbies #13 — Taxation of Trusts			





## TEO MEMBERSHIP PACKAGES

Have a look at what you get if you sign up for one of TEO's membership packages...



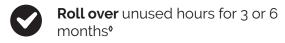


Pay the equivalent of just \$99 or \$113 per webinar<sup>‡</sup>

Can be used for CCH webinars presented by TEO



Set up payment once and enjoy the convenience of **easier registration** 



**Top up** your account at just \$132 per webinar#



## Practical Tax Courses by Practitioners for Practitioners

	SMALL FIRMS  Sole practitioners and small practices with  10 or less accounting staff		MID-TIER FIRMS  Larger firms or practices with more than 10 accounting staff	
All prices ex GST Calculations based on 1.25 CPD hour webinars at \$215 each	<b>GOLD</b> 6 webinars \$66/month:\$792/yr	PLATINUM 12 webinars \$132/month:\$1,584/yr	<b>GOLD</b> <b>12 webinars</b> \$132/month : \$1,584/yr	PLATINUM 24 webinars \$264/month:\$3,168/yr
Bonus webinars*	2 FREE webinars	4 FREE webinars	2 FREE webinars	4 FREE webinars
Worth up to	\$1720	\$3440	\$3010	\$6020
SAVE up to	\$928 (54%)	<b>\$1856</b> (54%)	<b>\$1426</b> (47%)	\$2852 (47%)
Price per webinar <sup>‡</sup>	<b>\$99</b> (typically \$215)	<b>\$99</b> (typically \$215)	<b>\$113</b> (typically \$215)	<b>\$113</b> (typically \$215)
Additional webinars#	\$132	\$132	\$132	\$132
Rollover webinars <sup>o</sup>	Yes, if used within 6 months	Yes, if used within 6 months (3 months if downgrading)	Yes, if used within 6 months	Yes, if used within 6 months (3 months if downgrading)

Bonus webinars only available once all base webinars have been used and must be attended within the 12-month membership period. Price per webinar calculation assumes base plus bonus webinars redeemed within 12-month membership period. Purchase price for additional webinars applies once all base plus bonus courses have been redeemed within the 12-month membership period. It is only valid for live events or on-demand recordings purchased within the 12-month membership period. Off you don't use all your base webinars within the 12-month membership period, the leftover webinars will be honoured for 6 months from expiry if you renew your current membership plan or upgrade to a higher level, or 3 months from expiry if you downgrade to a lower membership level. Note: Small firms may not upgrade to a Mid-Tier package, nor vice versa. All memberships are non-refundable.





