

Post vs email marketing

One of our recent changes has been to cease posting single, course-specific brochures, in favour of quarterly newsletters.

Bearing that in mind, many of you who have traditionally relied only on our postal brochures for course information may wish to opt in to our emails by getting added to our email list. To do this, please make contact with us at info@teo.co.nz and we'll sort you out.

You can opt to receive our emails as well as, or instead of these posted newsletters. Just be aware that the newsletters are sent once every three months while the emails are course-specific and will keep you up to date on a more regular basis.

To make it easier for those of you who prefer to book a place on our courses by mailing, emailing or faxing your order, we've now added a blank order form (overleaf). Just use the details from our website and the course list to complete the form and get it back to us.

Accessing webinars and webcasts as a group

One of the benefits of online training is the cost saving of sharing a link to it with the rest of your staff. With the rise and rise of online education, it is timely to clarify our advice around viewing webinars and webcasts.

If you use a thin client (lightweight PC), we recommend you access the online event on a laptop or desktop with a direct internet connection and attach external speakers for better sound. You can then connect your laptop or desktop to a larger screen for shared viewing.

Expressions of interest: Tax Basics for Newbies

TEO is considering a new webinar series for 2019 which would cover the basics of various tax regimes and be aimed at graduate accountants. The webinars would run fortnightly from April through November. They would be available for purchase separately but also as a full annual registration, at a significantly discounted rate.

TEO is seeking expressions of interest from you. We would greatly appreciate it if you could take a moment to complete our very brief survey which we'll email to you soon, or by returning the following answers to us by mail, email

- 1. Would you be likely to put staff from your organisation on this proposed course?
 - a) Yes
 - b) Maybe
 - c) No
- 2. Please give an indication of the amount you would be prepared to invest for:
 - a) A single one-hour webinar (45 mins + 15 mins Q&A)

b) An annual registration for all 30 one-hour webinars

Rob McLennan

Manager **TEO Training**



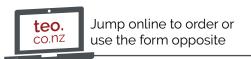
Registration Form for Live/On Demand Courses

COMPANY DETAILS		
Organisation/Firm		
Postal Address		
Primary Contact's Details For payment enquiries. When payment is received the primary contact will be emailed the tax receipt and confirmation of venue, date and time.		1 Use details from page
Full Name		opposite or teo.co.nz to complete form
Email Address		2 Cut form along
Phone Number		dashed line
		3 Post, email or fax
COURSE DETAILS #1		
Title		
Type (circle one: seminar/webinar/webcast) Location (if ap	plicable)	Date
Attendees - The attendees will be emailed a course confirmation w	vith further instructions. Registrations will receive an emailed reminder or	ne day prior to the course.
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 (Seminars only) Please email me the course materials one week in advance. A hardcopy is still provided at seminars. No refunds once you have received course material in advance. 		SUBTOTAL \$
PAYMENT DETAILS - Prices include GST. Please note, your reg.	istration is not processed until navment has been	
☐ Cheque enclosed (payable to TEO Training Limited) ☐ Subscriber		TOTAL \$
☐ Direct Credit to TEO Training Limited, BNZ Invercargill, Accou☐ Credit Card (or register instantly online at www.teo.co.nz)	nt Number 02-0924-0071036-00 (please include your firm name and/	or attendee name in the reference or details field)
Card Type (please circle) Visa/Mastercard/Amex/Diners Card	Number	Expiry MM/YY
Cardholder's Name	Cardholder's Signature	









training

Live Events (Webinars unless indicated otherwise)

Live E	Vents (Webinars unless indicated otherwise)
16 Oct	Rural Update #3
18 Oct	Tax Working Group - Interim Report
30 Oct	Ethics #1: Ethics for CAANZ Members in Public Practice
31 Oct	Income Tax Deductions 3: Nonpayment of Debt
Nov/Dec	Company Distributions inc wind-ups (SEMINAR)
6 Nov	IRD Audit Activity and Recent Cases
8 Nov -	Monthly Tax Update (8 Nov, 12 Dec, 14 Feb, 14 Mar, 11 Apr, 9 May, 13 Jun)
13 Nov	Ethics #2: Ethics for CAANZ Members in Business
15 Nov	LTC's, LP's & Partnerships - Basics
22 Nov	Ethics #3: Independence for Assurance Engagemen
29 Nov	Govt Update Quarterly #4
4 Dec	LTC's, LP's & Partnerships - Advanced
5 Dec	Anti-Money Laundering
6 Dec	Income Tax Deductions 4: Shareholder Salaries
11 Dec	Rural Specialist #3
29 Jan	Change of Use vs Mixed Use
31 Jan	Income Tax Deductions 5: Fees, Fines and Penalties
Feb/Mar	Tax Update 2019 (SEMINAR)
19 Feb	The Bright-line Test - Update
21 Feb	GST and Land
26 Feb	CRS - Practical Issues for Accountants
28 Feb	Debt and Equity - Expanded
5 Mar	Tax Working Group - Update
6 Mar	Ethics 1
7 Mar	Taxation of Employee Entitlements - General Framework
12 Mar	Planning for End of Year
19 Mar	Land Tax Exemptions
4 Apr	Airbnb - Key Tax Considerations
9 Apr	Taxation of Employee Entitlements – FBT
10 Apr	Anti-Money Laundering - Impact on CA's
16 Apr	FIF's
17 Apr	Ethics 2
18 Apr	Gypsy Day and Other Rural EOY
30 Apr	Property Tax Issues for Landlords - Residential and Commercial (WEBCAST)
May	Rural Tax 2019 (SEMINAR)
1 May	Airbnb - GST
2 May	Taxation of Employee Entitlements – PAYE
22 May	Ethics 3
28 May	Provisional Tax Basics & Tax Pooling
5 Jun	Airbnb - Common Scenarios and Tax Issues
6 Jun	Death and Taxes
11 Jun	Ethics 4
18 Jun	Company Losses & Imputation Credits – Continuity and Commonality

Also Available

FIF Classification List 2018 - Basic FIF Classification List 2018 - Deluxe

On Demand Events from last 12 months

Airbnb - Key tax considerations

Airbnb - Common Scenarios and Tax Issues

Accountants and Professional Ethics

Airbnb - Common Scenarios and Tax Issues

Anti-Money Laundering - Practical Considerations

Anti-Money Laundering – Risks and Compliance Update

Bright-line Test - Extended

Budget 2018 and Government Tax Changes

Change of Use and GST Apportionments

Corporate Accountants' Tax Refresher series

Death and Taxes

Debt Remission Income arising under the Financial

Arrangement Rules

Doing Business in Australia

Doing Business in Partnership - Death of a Partner

Ethics 1 2017 - Ethics for CAANZ Members in Public Practice

Ethics 2 2017 - Ethics for CAANZ Members in Business

Ethics 3 2017 – Independence for Assurance Engagements

Financial Arrangements - Practical Examples Financial Statements - General vs Special Purpose

Foreign Investment Funds Update Government Tax Update June 2018

Government Tax Update August 2018

How to Sell a Business

Income Tax Deductions: Capital vs Revenue Expenditure

Income Tax Deductions: End of Year Adjustments

Improve Your Presentation Skills

International Tax

Investing in Australia

IRD's Business Transformation Key Issues For Start-Ups (Parts 1-3)

Mergers & Acquisitions Process

Monthly Tax Updates

Proposed Tax Changes following Government Change

Rural Partnership Dissolution

Rural Tax 2018 - Lifting the Fog

Rural Tax 2018 - Update 1 (March)

Rural Tax 2018 - Update 1 (May)

Tainted Capital Gains 2018 - Revisited

Taking Aim at AIM

Tax Basics

Tax Case Law Update

Tax Efficient Trading and Operating Businesses Overseas

Tax Implications of Relationship Property Agreements

Tax Issues for Viticulture 2018

Tax Pooling - Understanding the Implications

Tax Update 2018

Taxation of Employee Entitlements

Taxation of Farm Land 2017

Taxation of Investments

Taxation of Land 2018

Taxation of Lump Sum Settlement Receipts

Understanding Working For Families Tax Credits

Year End Considerations for Agricultural Businesses

Year End Issues

VIP MEMBERSHIP \$795 PER YEAR

(Monthly options available - please call to discuss)

A TEO VIP Membership gives you access to dozens of course papers and recordings from 2014 to 2018! These cover a wide range of topics such as tax, trusts, GST, employment law and much more.

COURSE PAPERS

As a TEO VIP Member, you have access to a library of our course papers. TEO's course papers are prized by practitioners. They are written by actual practitioners to ensure content is relevant for real life scenarios. Some 2018 course papers are included — these are uploaded approximately one month post-course completion.

RECORDED (ONDEMAND) WEBINARS

TEO's recorded webinars for the last four years are also included. Please note: webinars in the VIP area are not eligible for verified CPD as they don't include an assessable component. If this is required you are able to purchase the webinar with the assessable component.

Practical Tax Courses by Practitioners for Practitioners

Become a TEO Subscriber

Sign up for TEO's Subscription Service to receive great value training from as little as \$71.15 per hour, with bonus valuable course resources and easy payment options. TEO's Subscription Service offers you easy and flexible registration options - no fuss trying to arrange payment or missing out on early bird specials. Register last minute and still get the same great rate.









SEE INSIDE for full 6 month course list